

**Telecommunications Association of Maine  
Annual Convention September 12 – September 14, 2017**

**TAM's 50<sup>th</sup> Anniversary Celebration  
1967-2017**

*“Celebrating the Creative Spirit of Maine’s Rural Telcos”*

**Tuesday, September 12, 2017**

- 12:00 pm - 1:00 pm** TAM Board Lunch (Windjammer Room)
- 1:00 pm - 4:00 pm** TAM Board Meeting (Penn Bay Room)
- 5:45 pm - 7:00 pm** Registration & Welcoming Reception  
Welcome Reception and Grand Opening of TAM 2017  
Vendor Showcase – Exhibit Area (State of Maine Hall)  
Cash Bar  
ITPA Silent Auction - Coordinated by Suzanne Reed, UniTel
- 7:00 pm - 8:00 pm** Group Dinner – BBQ (Bay Point Ballroom)
- 8:15 pm - 8:45 pm** *Special Surprise*
- 8:45 pm - 10:00 pm** Vendor Appreciation Night (Knox County Ballroom)

**Wednesday, September 13, 2017**

- 6:30 am -8:00 am** Breakfast Buffet – Exhibit Area (State of Maine Hall)
- 7:45 am** Registration (State of Maine Hall)
- 8:00 am** General Session (Knox County Ballroom)
- Welcome to Convention:  
**Scott Brooks, TAM President**  
TDS
- Presiding:  
**Scott Brooks, TAM President**  
TDS
- National Anthem:  
**Ben Sanborn, Esquire**  
Telecommunications Association of Maine

**Wednesday, September 13, 2017 (continued)**

Pledge of Allegiance:  
**Scott Brooks, TAM President**  
TDS

Invocation:  
**Dawna Hannan, Director – Human Resources & ILEC Regulatory Affairs**  
FirstLight

Opening Remarks:  
**Scott Brooks, TAM President**  
TDS

**TAM 50<sup>th</sup> Anniversary Commemorative Video**

**8:30 am - 9:15 am** **Opening Speaker “Challenges and Opportunities for Rural Broadband”**  
**Shirley Bloomfield, CEO**  
NTCA

**9:15 am – 9:45 am** **Patrick Coughlin, EVP & Chief Revenue Officer**  
FirstLight

**9:45 am – 10:00 am** Coffee Break

**10:00 am – 10:30 am** **“Connecting Maine’s Economy”**  
**Amanda Rector, State Economist**  
State of Maine

**10:30 am - 11:40 am** Federal Panel

Moderator: **Steve Kraskin, Esquire**  
Communications Advisory Counsel

Panelists:

**Bob Debroux, Director, Federal Affairs & Public Policy**  
TDS Telecom

**Keith Oliver, Senior Vice President Corporate Operations**  
Home Telecom

**Chris Rector, Regional Representative**  
Office of Senator Angus King

**Michael Shultz, VP Regulatory & Public Policy**  
Consolidated Communications

**11:40 am** Drawing of Door Prize – *Samsoet Weekend Getaway & \$100.00 Spending Money*  
Compliments of TAM

## Wednesday, September 13, 2017 (continued)

- 11:45 am** ADJOURN
- 11:45 am** Box Lunches to be delivered to Golf Course for Golfers
- 11:45 am** Plated Lunch – Exhibit Area (State of Maine Hall)
- 12:00 pm** TAM Annual Open Golf Tournament  
(Box Lunch on Site)
- 1:30 pm** TAM Open Tennis Tournament

*Tennis Tournament sponsor:  
Harbor Capital Advisory Services*

### **Concurrent Afternoon Workshops**

#### ***Customer Service Workshop (Camden Room)***

*Coordinated by: Dawna Hannan, Director – Human Resources & ILEC  
Regulatory Affairs  
FirstLight*

- 1:00 pm - 2:30 pm** 1<sup>st</sup> Session – CAD Regulatory Round Table

Moderator: **Dawna Hannan, Director – Human Resources & ILEC Regulatory Affairs**  
FirstLight

Panelists:

**Derek Davidson, Director CAD**  
Maine Public Utilities Commission

**Ben Sanborn, Esquire**  
Telecommunications Association of Maine

**Jim Porter, Senior Policy and Telecommunications Director**  
Vermont Department of Public Service

#### ***Technicians Educational Workshops (Rockport Room)***

*Coordinated by: Randal Manning, Vice President Operations and Business  
Development  
Lincolnvilleville Telephone Company*

- 1:00 pm – 2:30 pm** “Preparing for the Connected Home and Small Business”  
**Stephen Eyre, Area Vice President, Cloud & Software Solutions Sales**  
Calix

## Wednesday, September 13, 2017 (continued)

- 2:30 pm – 2:45 pm** Break
- 2:45 pm – 4:30pm** 2<sup>nd</sup> Session – Rural Broadband Alliance Round Table (Camden Room)  
Moderator: **Steve Kraskin, Esquire**  
Communications Advisory Counsel
- 6:00 pm - 7:00 pm** Cocktail Reception (State of Maine Hall)
- 7:00 pm - 8:00 pm** Downeast Lobster Bake (Knox County Ballroom) Casual Dress
- 8:00 pm approx.** Dessert and Coffee – (Knox County Ballroom)
- 8:20 pm approx.** Golf Awards & Tennis Awards – (Knox County Ballroom)
- 8:30 pm** Entertainment – CASINO NIGHT (Camden Room)  
*Theme – The Sixties*
- 9:30 pm** ITPA Silent Auction Closes

## Thursday, September 14, 2017

~ Note – Hotel Checkout 11:00 am ~

- 6:30 am – 8:00 am** Breakfast Buffet – Exhibit Area (State of Maine Hall)
- 7:45 am** Registration (State of Maine Hall)
- 8:00 am** General Session – 2<sup>nd</sup> Day (Knox County Ballroom)  
Presiding:  
**Dawna Hannan, TAM Vice President**  
FirstLight
- 8:15 am - 8:30 am** Opening Remarks:  
**Dawna Hannan, TAM Vice President**  
FirstLight
- 8:30 am - 8:45 am** Introduction of Vendors  
**TAM 50<sup>th</sup> Anniversary Commemorative Video**
- 8:45 am – 9:30 am** **Keynote Speaker Senator George Mitchell**
- 9:30 am - 10:00 am** “Consolidated Communications Arrives in Maine – Plans for the Future”  
**Michael Shultz, VP Regulatory & Public Policy**  
Consolidated Communications

**Thursday, September 14, 2017 (continued)**

**10:00 am - 10:15 am** “But Mom, Somebody Brought Brownies!”  
**Andy Brown, Vice President of Industry and Client Relations**  
ANPI

**10:15 am - 10:30 am** Coffee Break

**10:30 am - 11:40 am** Maine Industry Issues  
Coordinated by: **Ben Sanborn**  
Telecommunications Association of Maine

Moderator: **Joe Donahue, Attorney**  
Preti Flaherty

Panelists:

**Richard Kania, Financial Analyst**  
Maine Public Utilities Commission

**Rep. Seth Berry, Chair of Energy, Utilities & Technology Committee**  
Maine State Legislature

**Barry Hobbins, Public Advocate**  
State of Maine

**Benjamin Sanborn, Esquire**  
Telecommunications Association of Maine

**Richard Thompson, Chair**  
ConnectME Authority

**11:40 am** Drawing of Door Prize - *\$250.00 Visa Debit Card*  
Compliments of TAM Associate Members

**11:45 am** Wrap Up  
**Beth Osler, Director – Customer/Industry Relations**  
UniTel